

September 29, 2026

# FT PARTNERS TRANSACTION ANNOUNCEMENT

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank Focused  
Exclusively On FinTech

San Francisco • New York • London

*For professional / institutional use only*

***FT Partners Served as Exclusive  
Strategic and Financial Advisor to***



**on its acquisition of**



*A portfolio company of*



**for a total amount of**

**\$200,000,000**

# FT Partners Served as Financial Advisor to Capitolis on its Acquisition of eSecLending

## Capitolis' Acquisition of eSecLending

### Overview of Transaction

- On September 29, 2026, Capitolis announced an agreement to acquire eSecLending for \$200 million in an all-cash transaction
  - The acquisition adds securities lending to Capitolis' financial resource optimization platform and expands its institutional asset owner network
- eSecLending is a leading independent securities lending business serving many of the world's largest asset owners, including pension funds, insurance companies and asset managers
  - Its network includes every major bank and prime broker, supporting clients' securities financing transactions
- The combined offering provides a differentiated set of capabilities for banks and institutional investors, helping them unlock greater efficiency, optimize resources, and access new opportunities across securities lending, repo, and financing markets

### Significance of Transaction

- Capitolis' fourth strategic acquisition in five years adds securities lending capabilities to the Capitolis platform and an expanded client base of large asset owners

### FT Partners' Role

- FT Partners served as exclusive financial and strategic advisor to Capitolis
- FT Partners also previously served as strategic and financial advisor to Parthenon Capital Partners on its [acquisition of eSecLending](#) in 2013
- This transaction highlights FT Partners' deep expertise across Capital Markets technology and Securities Finance sectors, as well as its continued success providing buy-side advisory services to leading global FinTech companies

#### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as  
exclusive strategic and financial advisor to*



*on its acquisition of*



*A portfolio company of*



*for a total amount of*

**\$200,000,000**



*The Only Investment Bank  
Focused Exclusively on Financial Technology*

# FT Partners Served as Financial Advisor to Capitolis on its Acquisition of eSecLending

## eSecLending Overview



|               |               |
|---------------|---------------|
| CEO:          | Craig Starble |
| Headquarters: | Boston, MA    |
| Founded:      | 2000          |

- eSecLending is an independent global securities financing agent providing customized securities lending, auction and collateral management solutions to institutional investors worldwide
- Over its 26-year history, the Company has built an extensive network of relationships with many of the world’s largest asset owners, including pension funds, insurance companies and asset managers
- eSecLending manages segregated, individually tailored programs that provide beneficial owners with an alternative to traditional pooled lending models and greater control over their securities lending strategies
- Its transparent and disciplined process supports best execution and risk management, leveraging an ecosystem that includes every major bank and prime broker to optimize client outcomes across securities financing markets

~120

securities lending-  
dedicated employees

~\$1.3tn

lendable assets

~\$240bn

on-loan balances

\$7.5tn+

assets auctioned <sup>(1)</sup>

### Solutions Overview

#### Agency Exclusives & Auction

- Uses a disciplined and transparent competitive auction process
- Enhances price discovery and supports best execution
- Captures premium returns for exclusive access to asset portfolios



#### Discretionary Lending

- Leverages an experienced trading team to maximize intrinsic earnings
- Tailors risk and return parameters to each client
- Dynamically optimizes execution based on market demand and pricing



#### Cash & Collateral Management

- Manages customized, highly liquid cash reinvestment portfolios
- Supports segregated tri-party and bilateral non-cash collateral accounts
- Aligns collateral strategies with client-specific liquidity and risk guidelines



#### Risk Management & Reporting

- Full operational lifecycle management, from settlement through billing
- Provides customized reporting, performance analytics and benchmarking
- Comprehensive risk-management tools tailored to client objectives



Source: Company website  
(1) Represents total since inception.  
eSecLending (Europe) Limited is not included in the transaction, but will continue to provide services to eSecLending.

# FT Partners Served as Financial Advisor to Capitolis on its Acquisition of eSecLending

## Capitolis Overview



|               |               |
|---------------|---------------|
| CEO:          | Gil Mandelzis |
| Headquarters: | New York, NY  |
| Founded:      | 2017          |

- Capitolis is a leading financial technology company that partners with banks and institutional investors to understand their most pressing balance sheet, capital, funding, and liquidity challenges and develops solutions to help address them
- The platform combines two complementary businesses: Portfolio Optimization, which helps manage exposures across asset classes through optimization and compression, and Capital Marketplace, which provides financing solutions
- Capitolis is backed by leading VC firms and major global banks, providing deep connectivity across the financial ecosystem and strong alignment with its clients
- The Company has delivered strong organic growth across existing business lines while continuing to expand its capabilities in response to clients' evolving needs

200+

employees & senior  
management

100+

of the world's largest  
institutions work with Capitolis

## Solutions Overview

### Portfolio Optimization



Optimize existing portfolios through  
compression and novations



Reduce non-market portfolio risks



Maintain net economic exposure while  
improving financial resource efficiency

### Capital Marketplace



Connect banks to investors through a  
tech-enabled platform

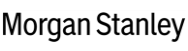


Access new pools of institutional capital  
to support core bank activities



Provides access to attractive investment  
opportunities for institutional investors

## Existing Investors



## Transaction Commentary



**Gil Mandelzis**  
CEO & Founder

*"This is a transformational acquisition for Capitolis. We have been enjoying exceptional organic growth over the past few years across our existing business lines, and eSecLending adds a highly complementary new business that aligns closely with our clients' evolving needs.*

*We are thrilled to welcome Craig, the eSecLending team, and their clients to the Capitolis network as we broaden our offering and accelerate our growth."*



**Craig Starble**  
CEO

*"We are incredibly proud of what we've built at eSecLending and grateful to the team, clients, and partners who have been part of that journey.*

*Capitolis is an exceptional company with global reach, a strong commitment to innovation, and deep relationships with many of the world's leading financial institutions. Joining them enables us to expand the solutions we bring to market and deliver even greater value to our clients."*

# FT Partners – Focused Exclusively on FinTech

## Selected FT Partners-Advised Transactions in the Capital Markets Tech & Crypto Sectors

### M&A Transactions

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**Deribit**  
on its sale to

**coinbase**  
for a total consideration of  
**~\$4,300,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as strategic and financial advisor to

**SIRIS**  
on its sale of  
**EQUINITI**  
to  
**Bullish**  
for total consideration of  
**\$4,200,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
strategic and financial advisor to

**HiddenRoad**  
on its sale to

**ripple**  
for a total amount of  
**\$1,250,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
financial advisor to

**Forge**  
on its sale to

**charles  
SCHWAB**  
for total consideration of  
**\$660,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**STASH**  
on its sale to

**Grab**  
for an enterprise value of  
**\$425,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
strategic and financial advisor to

**WonderFi**  
on its sale to

**Robinhood**  
for a total consideration of  
**C\$250,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**SAY**  
on its sale to

**Robinhood**  
for approximately  
**\$140,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**Docupace**  
on its majority investment from

**GENSTAR  
CAPITAL**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**eXegy**  
on its sale to

**MARLIN EQUITY  
PARTNERS**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**AEGIS  
HEDGING**  
on its acquisition by

**Goldman Sachs  
Alternatives  
Sachs**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**acorns**  
on its acquisition of

**gohenry**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
strategic and financial advisor to

**clearpool**  
on its sale to

**BMO Bank of Montreal**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

### Financing Transactions

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
financial advisor to

**mesh**  
on its financing led by  
**>|< DRAGONFLY**  
for a total amount of  
**\$75,000,000**  
at a valuation of  
**\$1,000,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive financial advisor to

**WORLD COIN**  
on its Series C financing from  
andresson  
TICHOVITZ **BLOCKCHAIN  
CAPITAL** **BCV**  
for a total amount of  
**\$115,000,000**  
at a valuation of  
**\$2,500,000,000+**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as exclusive  
strategic and financial advisor to

**Digital Asset**  
on its Series D financing led by  
**alözcrypto**  
with participation from  
**ADIA APOLLO Hanuha HSBC**  
for a total amount of  
**\$355,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**CAIS**  
on its Series D financing from lead participant  
**VISTA**  
with additional investment from  
**CARLYLE**  
for a total amount of  
**\$170,000,000**  
at a valuation of  
**\$2,000,000,000+**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**Figure  
Markets**  
on its Series A financing led by  
**PANTERA  
jump- FACION**  
for a total amount of  
**\$60,000,000+**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**AlphaSense**  
on its Series C financing led by  
**Viking Goldman  
Sachs**  
for a total amount of  
**\$180,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
sole strategic and financial advisor to

**Liquidnet**  
in its financing for approximately  
**\$250,000,000**  
valued at approximately  
**\$1,800,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
Capital Markets & IPO Advisor to

**ENVESTNET**  
in its  
**\$69,000,000**  
**Initial Public Offering**  
valuing the equity at approximately  
**\$300,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**KADDEPAR**  
in its Series D financing co-led by  
**VALOR 8VC**  
**Harald McPike**  
for total consideration of  
**\$140,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its role as  
exclusive strategic and financial advisor to

**CIRCLE**  
on its financing from  
**Fidelity** **Willert Advisors**  
**DIGITAL  
CURRENCY  
GROUP**  
for a total amount of  
**\$440,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
exclusive strategic and financial advisor to

**trust  
&will**  
on its Series C financing led by  
**MODERNE  
VENTURES**  
for a total amount of over  
**\$32,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

Financial Technology Partners LP  
FTP Securities LLC

is pleased to announce its exclusive role as  
strategic and financial advisor to

**TRUMID**  
on its financing led by  
**DRAGONER**  
with participation from  
**TPG**  
& funds and accounts managed by  
**BLACKROCK T.RowePrice**  
for a total amount of  
**\$200,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

The Only Investment Bank  
Focused Exclusively on Financial Technology

# FT Partners – Focused Exclusively on FinTech

## FT Partners Served as Financial Advisor to Siris Capital on Equiniti's \$4.2 billion Sale to Bullish

### Overview of Transaction

- On May 5, 2026, Bullish (NYSE:BLSH), the institutional-grade digital asset platform, today announced it has entered into a definitive agreement to acquire Equiniti, a leading global transfer agent and provider of mission-critical shareholder services, valued at \$4.2 billion
- Consideration to be paid in newly issued Bullish ordinary shares (priced off Bullish's 30-day undisturbed VWAP immediately prior to announcement); Equiniti shareholders will receive board representation rights based on post-closing ownership levels, with shares subject to customary lock-up and orderly disposition provisions
- The transaction is expected to close in the first quarter of 2027, subject to regulatory approvals and customary closing conditions

### Significance of Transaction

- The acquisition brings together Bullish's blockchain-native offering: token design, issuance, operation and compliance; distribution through regulated markets globally; liquidity provisioning; and visibility through CoinDesk's media, data, and research
- Equiniti brings what every listed company in most major markets is required to have: a regulated transfer agent; as the system of record for nearly 3,000 of the world's leading public companies, Equiniti processes approximately \$500 billion in annual payments and supports over 20 million verified shareholders
- The combination creates the global transfer agent for tokenized securities and aims to position Bullish to lead the shift toward blockchain-native capital markets infrastructure

### FT Partners' Role

- FT Partners served as strategic and financial advisor to Siris Capital
- This transaction highlights FT Partners' deep domain expertise across market infrastructure and digital assets, as well as its successful track record generating highly favorable outcomes for leading companies around the world
  - FT Partners served as financial advisor on three of the five largest strategic M&A transactions in the Digital Assets space

#### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as strategic  
and financial advisor to*



*on its sale of*

**EQUINITI**

*to*



*for a total consideration of*

**\$4,200,000,000**

FINANCIAL  
TECHNOLOGY  
PARTNERS

*The Only Investment Bank  
Focused Exclusively on Financial Technology*

# FT Partners – Focused Exclusively on FinTech

## FT Partners Served as Financial Advisor to CAIS on its \$170 million Financing at Valuation of Over \$2 billion

### Overview of Transaction

- On July 29, 2026, CAIS announced a \$170 million Series D financing round at a valuation of over \$2 billion from lead participant Vista Equity Partners, with additional investment from AllianceBernstein, funds managed by Blue Owl Capital, Carlyle, Fortress Investment Group, Golub Capital, Lord Abbett and Royal Bank of Canada (RBC)
  - The investment brings total capital raised to nearly \$600 million
  - David Breach, President of Vista Equity Partners, will join CAIS' Board of Directors, while representatives from Blue Owl, Lord Abbett, Fortress and Carlyle will serve as Board observers
- CAIS is the leading alternative investment platform for independent financial advisors, serving more than 2,500 wealth management firms and 65,000 financial advisors overseeing approximately \$8.5 trillion in end-client assets
  - The platform supports the full pre-trade, trade and post-trade lifecycle across the Funds Marketplace, Custom Funds and Capital Markets
- CAIS has continued to demonstrate strong platform momentum, with H1 2026 transaction volume increasing 53% year over year and total platform assets up 55% over the same period
  - Since the start of 2025, CAIS has onboarded more than 425 RIAs and independent broker-dealers representing over \$1.8 trillion in assets
  - Transaction volume among existing wealth firms increased 60% year over year
- The company continues to invest in technology and AI, including CAIS Compass, CAIS IQ and CAISey, its AI-powered research agent, while expanding integrations across the advisor ecosystem

### Significance of Transaction

- The capital raised will accelerate CAIS's strategic growth initiatives, advancing its mission to democratize access to alternative investments for independent financial advisors and the broader wealth management community

### FT Partners' Role

- FT Partners served as the exclusive financial and strategic advisor to CAIS in this \$170 million Series D financing, as well as its previous \$340 million Series C financing in 2022
- This transaction highlights FT Partners' domain expertise in the Wealth and Capital Markets Tech space, along with its successful track record generating highly favorable outcomes for high-growth FinTech companies

### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as exclusive  
strategic and financial advisor to*

**CAIS**

*on its Series D financing from lead participant*



*with additional investment from*



*for a total amount of*

**\$170,000,000**

*at a valuation of*

**\$2,000,000,000+**

FINANCIAL  
TECHNOLOGY  
PARTNERS

*The Only Investment Bank  
Focused Exclusively on Financial Technology*

## FT Partners Served as Financial Advisor to Hidden Road on its \$1.25 billion Sale to Ripple

### Overview of Transaction

- On April 8, 2025, Ripple Labs Inc. announced that it has entered into a definitive agreement to acquire Hidden Road for a total consideration of \$1.25 billion
- Hidden Road is a global credit network for institutions which provides technology-driven prime brokerage, clearing and financing enabling seamless access to traditional and digital markets
  - Hidden Road's technology forward approach and real-time risk management drives a lower cost of capital and increased capital efficiency, improving the overall client experience
  - Hidden Road is differentiated through its breadth of services across asset classes including FX, Digital Assets, Cleared Derivatives, OTC Derivatives & Synthetics, and Fixed Income Repo
- Founded in 2012, Ripple specializes in blockchain-based payment solutions, with its main product, RippleNet, connecting banks and payment providers for fast and low-cost cross-border transactions using its digital currency, XRP
  - Ripple differentiates itself from other blockchain-based systems by working closely with financial institutions, regulatory bodies, and other stakeholders to ensure compliance with existing financial regulations
  - Furthermore, the Company actively contributes to the development of the broader digital currency ecosystem

### Significance of Transaction

- This transaction is a logical next step in Ripple's strategic focus on strengthening Ripple's financial services ecosystem, and its ability to offer more sophisticated and comprehensive tools for institutional clients
- The transaction also marks a milestone in Hidden Road's mission to bring its technology and quant-driven capabilities to a broader client base and to continue to address new market opportunities
- "With new resources, licenses, and added risk capital, this deal will unlock significant growth in Hidden Road's business, allowing us to increase capacity to our customer base, expand into new products, and service more markets and asset classes" – **Marc Asch, Hidden Road CEO**

### FT Partners' Role

- FT Partners served as financial and strategic advisor to Hidden Road
- This transaction highlights FT Partners' deep expertise in the digital assets industry, as well as its extensive track record advising innovative FinTech companies globally

#### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as  
strategic and financial advisor to*

## HiddenRoad

*on its sale to*



*for a total consideration of*

## \$1,250,000,000

FINANCIAL  
TECHNOLOGY  
PARTNERS

*The Only Investment Bank  
Focused Exclusively on Financial Technology*

# FT Partners – Focused Exclusively on FinTech

## FT Partners Served as Financial Advisor to Forge on its \$660 million Sale to Charles Schwab

### Overview of Transaction

- On November 6, 2025, The Charles Schwab Corporation (NYSE:SCHW) announced it had entered into a definitive agreement to acquire Forge Global Holdings, Inc. (NYSE: FRGE) in an all-cash transaction valued at approximately \$660 million
  - The purchase price of \$45.00 in cash per share represents a premium of more than 170% (2.7x) over the Company's unaffected share price of \$16.63, and more than 500% (6x) over the 52-week low <sup>(1)</sup>
- The Charles Schwab Corporation (NYSE: SCHW) is a leading provider of financial services, with 38.0 million active brokerage accounts, 5.6 million workplace plan participant accounts, 2.2 million banking accounts, and \$11.59 trillion in client assets
- Forge (NYSE:FRGE) is a leading provider of marketplace infrastructure, data services and technology and investment solutions for private market participants

### Significance of Transaction

- This acquisition combines Schwab's industry-leading reach across 46 million Accounts with Forge's expertise, redefining private market access
- Together, Schwab and Forge will unite private stock plan administration and liquidity access in a single, integrated ecosystem that benefits all participants

### FT Partners' Role

- FT Partners served as exclusive financial advisor to Forge; FT Partners has been engaged in a long-term financial advisor role with Forge since 2018 and has since served as financial advisor to the Company on every major capital raise, buy-side acquisitions, its 2021 SPAC merger, and its announced sale to Charles Schwab
- This transaction underscores the strategic nature of FT Partners' long-term advisory engagements, as well as our deep expertise in major FinTech verticals including alternative assets and trading technology

### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as  
exclusive financial advisor to*



*on its sale to*



*for total consideration of*

**\$660,000,000**



*The Only Investment Bank  
Focused Exclusively on Financial Technology*

(1) Unaffected share price represents closing share price as of 10/24/2025. 52-week low represents the lowest closing price over the past year.

# FT Partners – Focused Exclusively on FinTech

## FT Partners Served as Financial Advisor to AEGIS on its Sale to Goldman Sachs

### Overview of Transaction

- On July 22, 2026, AEGIS Hedging Solutions, LLC (“AEGIS” or the “Company”), a leading provider of commodity market intelligence, technology, and market infrastructure, announced it has entered into a definitive transaction agreement with Private Equity at Goldman Sachs Alternatives, succeeding Greenbelt Capital Partners and Baird Capital as the Company’s institutional investment partner
- Founded in 2013, AEGIS works with 700 commodity producers and consumers, capital providers, and financial counterparties across North America to enable more informed commercial decisions and manage commodity price risk
- AEGIS helps commodity market participants deploy, grow, and protect capital through integrated advisory, expertise, software, data, artificial intelligence, and market infrastructure solutions
- By combining experienced professionals with purpose-built technology, AEGIS transforms complex commodity market information into faster, more confident commercial decisions across revenue management and commodity risk management

### Significance of Transaction

- With increasingly volatile commodity prices, this partnership will accelerate AEGIS’s investment in commodity-focused advisory, technology, artificial intelligence, proprietary data, and regulated market infrastructure
- AEGIS will continue to operate under the same leadership team, with the same employees, customer relationships, technology platform, and commitment to market integrity across each of its businesses

### FT Partners’ Role

- FT Partners served as the exclusive financial and strategic advisor to AEGIS in this transaction
- This transaction underscores FT Partners’ deep domain expertise in major FinTech verticals including Capital Markets Tech and Commodity Risk Management Solutions, adding to its successful track record in generating highly favorable outcomes for clients

#### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as  
exclusive strategic and financial advisor to*



*on its acquisition by*

**Goldman Sachs** Alternatives



*The Only Investment Bank  
Focused Exclusively on Financial Technology*

# FT Partners – Focused Exclusively on FinTech

## FT Partners Served as Financial Advisor to Docupace on its Sale to Genstar

### Overview of Transaction

- On July 23, 2024, Docupace announced a majority investment from Genstar Capital
- Founded in 2002, Docupace is a leading software provider focused on digitizing and automating solutions in the financial advice and investment industry
  - Financial services firms use Docupace’s cloud-based, integrated software platform to reduce back-office expenses, improve efficiency, strengthen recruiting and enhance the experience of advisors and investors
  - Docupace serves some of the largest independent broker-dealers and RIAs within the industry
- The transaction is expected to close in the third quarter of 2024

### Significance of Transaction

- Genstar’s majority ownership will leverage its significant industry expertise in financial services and software – particularly within WealthTech and adjacent sectors – to help support and guide Docupace through its next phase of growth
- FTV Capital (“FTV”), which made a growth investment in the company in 2020, will remain a minority investor in Docupace

### FT Partners’ Role

- FT Partners served as the exclusive financial and strategic advisor to Docupace
- This transaction highlights FT Partners’ domain expertise in the WealthTech space, along with our successful track record generating highly favorable outcomes for high-growth FinTech companies

#### Financial Technology Partners LP FTP Securities LLC

*is pleased to announce its role as  
exclusive strategic and financial advisor to*



*on its majority investment from*



*The Only Investment Bank  
Focused Exclusively on Financial Technology*

# FT Partners – Focused Exclusively on FinTech

## FT Partners' Client Testimonials



"We hired FT Partners back in 2009, and our Board feels that hiring FT Partners **was one of the most strategic decisions we could have made along this journey.** They have been tremendous partners for us, and we are delighted with them on every level."

*Michael Praeger, Co-Founder & CEO*

## FT Partners' Disclaimer

---

*Disclaimer: This material is provided for informational purposes only and is not intended as, and may not be relied on in any manner as legal, tax or investment advice, or as a recommendation by Financial Technology Partners LP and its subsidiaries (including but not limited to FTP Securities LLC and FinTech Partners Ltd, collectively "FT Partners"). The information contained in this material has been obtained from sources outside FT Partners, which in certain cases may not have been updated through the date hereof. While such information is believed to be reliable, complete and accurate for purposes used herein, no representations are made as to the accuracy or completeness thereof and FT Partners does not take any responsibility for, and has not independently verified, any such information. This information involves a number of assumptions and limitations, and you are cautioned not to give undue weight to these estimates.*

*This industry information and its importance is an opinion only and should not be relied upon as the only important information available. The findings in this report may contain predictions regarding particular industries or sectors which are subject to inherent risks and uncertainties. Any estimates or predictions reflected herein are inherently subject to change. Any tables, graphs, formulas, charts, or similar illustrations related to past performance, as well as any benchmarks or financial indices, are provided solely for illustrative purposes. These materials may not be reproduced, disseminated, quoted, or referred to, in whole or in part, without the prior written consent of FT Partners. FT Partners assumes no obligation to update or otherwise revise these materials.*

*THIS IS NEITHER AN OFFER TO SELL NOR A SOLICITATION OF AN OFFER TO BUY ANY OF THE SECURITIES DESCRIBED HEREIN, NOR DO THEY CONSTITUTE A COMMITMENT BY FT PARTNERS TO ARRANGE FINANCING FOR ANY TRANSACTION OR TO PURCHASE ANY SECURITY. THE OFFERING OF A SECURITY IS MADE ONLY BY THE PROSPECTUS. NEITHER THE SECURITIES AND EXCHANGE COMMISSION, FINRA NOR ANY OTHER STATE SECURITIES REGULATOR HAS APPROVED OR DISAPPROVED OF THE SECURITIES OR DETERMINED IF THE PROSPECTUS IS TRUTHFUL OR COMPLETE. ANY REPRESENTATION TO THE CONTRARY IS UNLAWFUL.*

*FT Partners provides financing and strategic advisory services to a wide range of entities from which conflicting interests or duties, or a perception thereof, may arise. This report does not represent investment advice, nor does it provide an opinion regarding the fairness of any transaction.*

*This material is a macro overview of industries and sectors. It does not attempt to predict the performance of specific public securities. Any investment topic being discussed is not a recommendation of any security in isolation. This material does not intend to address the financial objectives, situation or specific needs of any individual investor.*

*The included testimonial was provided by a current client of Financial Technology Partners, LP. The client was not compensated for this endorsement. This statement may not be representative of the experience of other clients and is not a guarantee of future performance or success. The individual providing this testimonial has a business relationship with Financial Technology Partners, LP.*

*All rights to the trademarks and/or logos presented herein belong to their respective owners and FT Partners' use hereof does not imply an affiliation with, or endorsement by, the owners of these logos.*