

June 9, 2014

FINANCIAL TECHNOLOGY PARTNERS Advises WebEquity

*and is pleased to announce its exclusive role as
sole strategic and financial advisor to*



in its sale to

MOODY'S

NYSE:MCO

Courtesy of:

FINANCIAL
TECHNOLOGY
PARTNERS

*The Only Investment Bank
Focused Exclusively on Financial Technology*

www.ftpartners.com

Steve McLaughlin
Managing Partner
Tel: 415.512.8704
steve.mclaughlin@ftpartners.com

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Moody's Acquires WebEquity

FT Partners Advises WebEquity in its Sale to Moody's

Transaction Overview and Rationale

Overview of Transaction

- On June 9, 2014, WebEquity Solutions ("WebEquity") announced its sale to Moody's Analytics ("Moody's"), a unit of Moody's Corporation
- Backed by Alpine Investors, WebEquity is a leading provider of cloud-based / SaaS loan origination solutions for financial institutions
- The transaction is expected to close in the third quarter; financial terms of the transaction were not disclosed

Significance of Transaction

- WebEquity is one of the higher growing SaaS-based software models across the financial technology sector
- **FT Partners also represented WebEquity's majority holder, Alpine Investors, in the highly successful \$145,000,000 sale of EDC to Cardtronics**
- The acquisition strengthens Moody's position in loan origination software and bolsters its suite of risk management products for banks, insurance companies and corporations

FT Partners' Role

- FT Partners served as exclusive strategic and financial advisor to WebEquity and its Board of Directors
- FT Partners leveraged its deep knowledge, extensive experience and broad industry relationships to help achieve a highly favorable outcome for stakeholders
- Transaction demonstrates FT Partners' continued success in achieving highly attractive outcomes for leading banking technology firms

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CARDTRONICS

for total consideration of approximately

\$ 145,000,000

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ALPINE INVESTORS

***The sale of
WebEquity is FT
Partners' second
transaction
advising an Alpine
Investors portfolio
company, following
the sale of EDC to
Cardtronics***

FINANCIAL
TECHNOLOGY
PARTNERS



Moody's Acquires WebEquity

Highlights FT Partners' Strong Relationship with Alpine Investors

The sale of WebEquity is FT Partners' second transaction advising an Alpine Investors portfolio company, following the sale of EDC to Cardtronics

- Both sales to high-quality strategic buyers
- Highlights the success and "repeat business" nature of our service / results

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as sole strategic and financial advisor to



A Financial Services Company

in its sale to



for total consideration of approximately

\$ 145,000,000



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June 2011

ALPINE INVESTORS

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June 2014

ALPINE INVESTORS



Moody's Acquires WebEquity

WebEquity Overview

WebEquity Overview

CEO: Doug McGregor

Headquarters: Omaha, NE

- WebEquity is a leading provider of cloud-based loan origination software for financial institutions
 - Platform is used by over 750 banks and credit unions
 - Supports the work of over 20,000 lending professionals in the U.S., Canada and Australia
- Offers a SaaS enterprise solution designed as a single-source, multi-tenant system and built from the ground up on a 100% pure, on-demand platform
- Used to originate and manage agriculture, commercial & industrial, commercial real estate, small business, construction and land development loans
- Has approximately 70 employees and generated nearly \$15mm revenue in 2013

WebEquity Core Lending Platform

Core Lending System



- Loan origination system which manages the lending process from cradle to grave
- Includes functionality for CRM, credit analysis, credit presentation, decisioning and approval, servicing and monitoring and portfolio risk management

Loan Portfolio Shock / Stress Testing



- Risk management solution which enables users to assess and monitor risks for individual loans or across entire portfolios
- Supports portfolio reporting, concentration analysis, sensitivity analysis and stress testing and features several drill-down filters

Allowance for Loan & Lease Losses



- Streamlines and automates the complex calculation for institutions' Allowance for Loan and Lease Loss, enabling financial institutions to better manage risk
- ALLL calculation is one of the top 3 calculations for a bank and is required by regulations each quarter

Predictive Credit Analytics



- The Company has partnered with FICO to offer the first small business scoring and delivery engine in the cloud
- Solution helps speed the small business approval process, increase application volume and mitigate risk at origination

Moody's Acquires WebEquity

Selected FT Partners Transactions

Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as
strategic and financial advisor to



in its cash sale to



for total consideration of

\$ 1,650,000,000



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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as advisor to



in its lead investment in



with additional participation from





for approximately

\$ 85,000,000



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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to



in its sale to



of approximately

\$ 245,000,000



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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole debt capital advisor to



in its acquisition of



for total consideration of approximately

\$ 300,000,000



The Only Investment Bank
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
Capital Markets & IPO Advisor to



in its

\$45,000,000
Initial Public Offering

valuing the equity at approximately

\$ 146,000,000



The Only Investment Bank
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to



in its financing, including investment from






for approximately

\$ 15,000,000



The Only Investment Bank
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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its role as sole
strategic and financial advisor to



in its growth equity investment for

\$10,000,000



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Financial Technology Partners LP
FTP Securities LLC

is pleased to announce its exclusive role as
sole strategic and financial advisor to



A Financial Services Company
in its sale to



for total consideration of approximately

\$ 145,000,000



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Moody's Acquires WebEquity

Consistent Record of Representing Leading Private Equity Investors



Moody's Acquires WebEquity

The "M&A Advisor" Selects FT Partners for M&A Industry-Wide Awards

Awards Overview

- FT Partners consistently receives top honors and recognition from national association:
 - **Dealmaker of the Year** (2007, 2008, 2009 and 2012)
 - **Professional Services Deal of the Year** (2012)
 - **Boutique Investment Bank of the Year** (2011)
 - **Deal of the Decade** (2011)
 - **Middle Market Deal of the Year, Cross-Border Deal of the Year and IT Services Deal of the Year** (2010)
 - **Investment Banking Firm of the Year** (2004 and 2006)
 - **Financing Professional of the Year** (2006)
 - **Product of the Year – IPO Advisory** (2006)
 - **Deals of the Year** (2005, 2006 and 2007)

- **2008's top ranked** investment banker named on *Institutional Investors* annual "Online Finance 40" ranking
 - Consecutively ranked for 3 years (2008, 2007, 2006)

- Founder and Managing Partner, Steve McLaughlin, lauded **highest honors** as both "Dealmaker of the Year" and "Financing Professional of the Year"

- Top award winning Investment Bank collecting **more than 12 separate awards** for outstanding performance and client results
 - FT Partners has received over 75 award nominations across an unprecedented array of categories

- FT Partners' "**IPO Advisory**" service – as demonstrated in one of the most successful Payments IPOs in history, VeriFone – received its third industry award in 12 months for Product of the Year
 - Previously recognized in our 2006 Financing Professional of the Year award and 2005 Deal of the Year



***Boutique Investment Bank of the Year
Deal of the Decade***

Selected Transactions:

- **\$1.65 billion** Sale of Mercury to Vantiv
- **\$1.3 billion** Sale of AmWINS to New Mountain Capital
- **\$525 million** Sale of Lynk Systems to RBS
- **\$370 million** Sale of Custom House to Western Union
- **\$369 million** Sale of Fleet One to Wright Express
- **\$325 million** Sale of Verus to Sage Group
- **\$300 million** Jack Henry's acquisition of iPay
- **\$292 million** Financial advisory role on VeriFone's debt recapitalization
- **\$245 million** Sale of Corillian to Checkfree
- **\$238 million** Growth Equity Investment in SquareTrade by Bain Capital
- **\$177 million** Financial advisory on VeriFone's IPO
- **\$145 million** Sale of EDC to Cardtronics
- **\$50 million** Investment in YapStone led by Accel